SECSERVIZI (PART OF ACCENTURE) MEETS DATA SCIENCE AND MATHS STUDENTS

PADOVA, DECEMBER 6TH 2018
Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions – underpinned by the world’s largest delivery network – Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With 459,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives.
Worldwide Accenture accounts for about 449k employees and support the professional growth of its human resources.

34,9 billion $

Accenture has recorded worldwide net revenues* of 34,9 billion $ for FY ending 31st August 2017. Listed on NYSE since 2001 (therefore Accenture is subject to ongoing scrutiny by the financial market).

108,6 billion $

Market capitalization (as of 2018 September 5th)

120 countries

Accenture provides its services in more than 120 Countries

5,000+ clients worldwide

Worldwide Accenture provides its services to more than 5,000 clients (95 of the Fortune Global 100, and more than three-quarters of the Fortune Global 500)

A+ rating (Fitch)

(*) Net revenues recorded for Accenture plc Consolidated Financial Statement purposes, listed on NYSE

6 Innovation Centers

established in Italy for the advanced solutions development

13,000+

More than 13,000 employees in Italy

2,400

2,400 recruitments in Italy during FY ending 31st August 2018

6

Accenture Group Italy is divided into eight operating companies which provides consulting, technology and BPO services

FS & Insurance divisions recorded among Accenture Group Italy the third place in terms of revenues

In Italy Accenture’s headquarters are located in Milan, Rome, Turin, Naples and Cagliari. Other offices are located in the Italian territory as well

1957

Accenture starts its operations in Italy
DISCOVER YOUR ACCENTURE

**accenture strategy**

- WE DON’T FORECAST THE FUTURE. WE SHAPE IT.

**accenture consulting**

WE TURN GREAT IDEAS INTO REALITY.

**accenture digital**

ARE YOU A DIGITAL VISIONARY?

**accenture technology**

OUR PROGRAMS FOR THE FUTURE ARE UNCONVENTIONAL. ARE YOU?

**accenture operations**

GOT CLOUDY VISION? YOU ARE RIGHT FOR US.

Accenture Security

MAKE THE WORLD A SAFER PLACE FOR BUSINESS.
**ACCENTURE & SEC SERVIZI**

*A NEW TECHNOLOGY HUB TO INNOVATE THE BANKING SECTOR*

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**Why? The changing environment**
- The pace of innovation and digital transformation in the banking sector continues to put pressure on banks, particularly in Europe, as regulations are opening up the competitive landscape to fintech and large tech companies.

**Who? SEC Servizi**
- SEC Servizi was founded as a banking consortium in 1972 and provides technology services and software applications to financial institutions in Italy.
- Intesa Sanpaolo acquired SEC Servizi in 2017 as part of its broader compulsory acquisition of the assets, liabilities and contractual obligations of various banks in the Veneto region.

**When? Acquisition main steps**
- Accenture has completed the acquisition of Intesa Sanpaolo Group’s 80.8 percent interest in SEC Servizi SpA.
- We will also acquire the remaining interests in SEC Servizi SpA held by other shareholders.

**What? Deal objectives**
- The acquisition of SEC Servizi’s expertise, technology and operational assets will help us create a powerful innovation hub for financial institutions that aims to support banks in their transition to digital.
- It will strengthen our leading position in the banking technology market in Italy, serving SEC Servizi’s existing customers, including Intesa Sanpaolo and several other mid-sized Italian financial institutions.

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**- Accenture quotes -**

“Our acquisition of SEC Servizi, one of the premier providers of IT services to banks in Italy, marks a critical step towards the digital transformation of Italy’s financial services sector” – Sushil Saluja, Senior Managing Director – Financial Services, Europe.

“Con l’acquisizione delle competenze di Sec Servizi, eccellenza italiana che verrà proiettata ulteriormente in una dimensione nazionale ed europea, Accenture sarà in grado di creare una piattaforma avanzata dedicata al settore bancario attraverso cui gli istituti finanziari potranno accelerare i loro percorsi di trasformazione digitale migliorando i loro principali indicatori di performance. Con questo investimento aumenta la nostra presenza nel Triveneto dove oltre a Padova siamo già presenti a Verona, Mogliano Veneto e Trieste. Sec Servizi in Accenture troverà l’ambiente giusto per crescere” – Mauro Macchi, Senior Managing Director – Accenture FS ICEG Lead.
SEC SERVIZI EVOLUTION

Blockchain

Artificial Intelligence

Cyber Security

FS/Fintech

New IT

Extended Reality

Global Delivery Network

Emerging Tech

Data Mgmt.

IX.0

Data Analysis
What our clients need is always the ability to solve their problems ...

1. **Assessment and comprehension**
   - Comprehension of the client’s request and needs
   - Contest analysis

2. **Identification of possible solutions**
   - Modeling and structuring the problem to make the solution easier.
   - Research of similar problems already resolved by colleagues

3. **Detailed action plan**
   - Identification of what I’m supposed to do to solve the problem, when, and with whom (activities, milestones, resources)
...that is what a good math or data science student should be able to deal with

- **Assessment and comprehension**
- **Identification of possible solutions**
- **Detailed action plan**
- **Data and hypothesis**
- **Thesis**
- **Demonstration**

- What I have, where it is, things I can assume, what’s the question?...
- Instruments (axioms, previous results, rules...)
- What I think I can demonstrate, what’s my goal...
- How I can reach the goal
Here represented the application architecture of the new DataWareHouse that SECSERVIZI is setting up for his clients

Main facts

- More than 250 tables in Data Model divided in 15 subject areas
- Millions of records
- About 5TB of data
- Organization and structuring of Data in different levels (thematic DB, datamart, ..) in **Datawarehouse**
- Presence of a **Data Lake** supported by big data technology to re-engineer data storage processes and to keep available elementary data to business users.
More than 200 different controls grouped by subject, type of control, client, hierarchy...

Daily, vs monthly controls

Continuous development of new controls

SAS Visual Analytics to manage development and execution of controls
BE PART OF ACCENTURE - GET INVOLVED

YOUR PATH TO SUCCESS
GROW UP AS A LEADER
IN INTERNATIONAL ENVIRONMENT

TECH-ADDICTED?
IF IT’S INNOVATIVE, IT’S
ACCENTURE

GET IN THE GAME
JOIN THE BEST
MANAGEMENT TEAM

CULTIVATE OUR VALUES
RESPECT, INCLUSION AND
COLLABORATION;
ENJOY THE DIVERSITY!

BE YOURSELF
CHANGE THE RULES, SHARE YOUR
IDEAS, AND TAG YOUR COLLEAGUES

INNOVATE RESPONSIBLY
USE YOUR ENERGY TO MAKE
A DIFFERENCE
WHY SHOULD YOU APPLY FOR AN INTERNSHIP IN SEC SERVIZI?

Your skills:
- **Analysis**: ability to analyze, breakdown and evaluate
- **Vision**: ability to find relationship between problems and intuite solutions
- **Concreteness**: ability to pay attention to details and to keep a look to continuously optimize processes

Sec Servizi is able to appreciate these skills, and is an environment where you can apply a great part of your knowledge.